

2007

2011

2011

2014

2012

2012

2013

2014

2003

2005

2011

1

2007

2

2011

2012

2012

2013

2014

1198 82 6 B

2000 10 9

2012 3 21

021- 54644699

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1

1

1

2012 9

18

2

3

7

4

2

2012 11 8

2013 4 19

2012

2012

2014 6 16

1

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3

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5

6

7

8

9

10

2014

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3

4

1

1

2012 3 7

2012 3 17

2012 3 21

310104000179859

2

2000 10 eí99

3

3

2

3

4

310066632018170005049

310104703034995

5

6

(2015)

60462749_B07

2015 6 30

([2008]7)

5

6

7

4

1

2

3

4

5

1

2

3

4

5

6

1

1

AP 2013
2012 9.58% 2014
2014
9.82%

2

IC

IC

IC

IC

IC

IC

IC

IC

		10,126.54	8,875.54
11,333.16	12,161.79		
399.75	349.60	221.08	247.07
		9,726.79	8,525.94
11,112.08	11,914.72		
24.87%	19.30%	25.25%	25.44%
IC			IC

IC

5

IC

AVX/

IC

2012	2015	1- 6		
	55.66%	49.67%	49.34%	50.46%

90.46% 81.93%

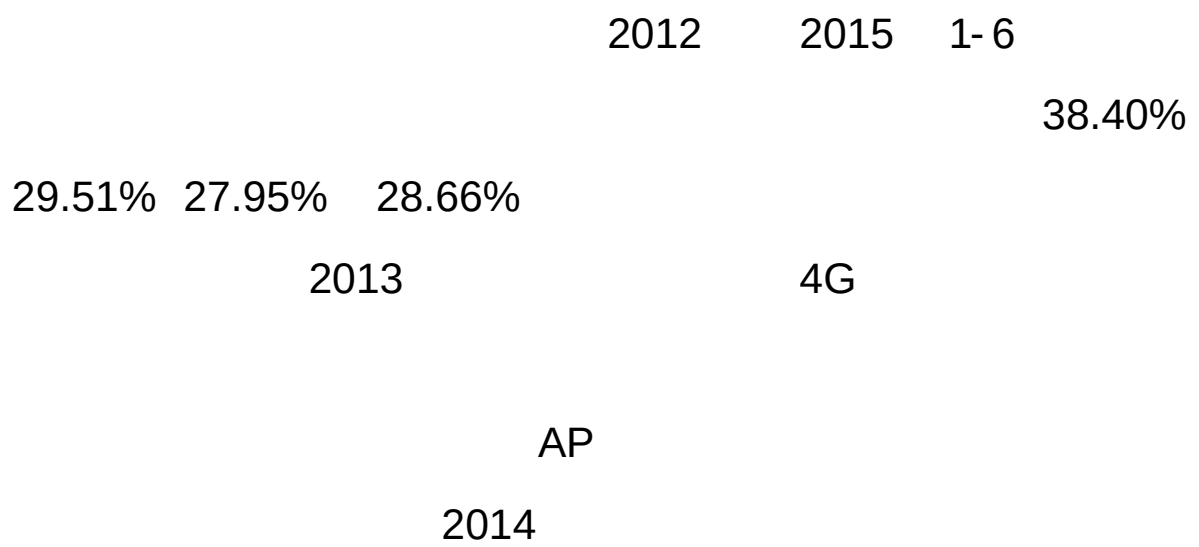
93.54% 93.78%

IC

IC

3G

6



IC

国信证券股份有限公司

上海润欣科技股份有限公司

首次公开发行股票并在创业板上市

保荐人

保荐机构

保荐代表人

国信证券

中国证券监督管理委员会：

上海润欣科技股份有限公司首次公开发行股票

国信证券股份有限公司作为

保荐人，根据《证券发行上市保荐业务管理办法》和《深圳证券交易所创业板股票上市规则》的有关规定，担任上海润欣科技股份有限公司首次公开发行股票并在创业板上市的保荐机构。根据《证券发行上市保荐业务管理办法》和《深圳证券交易所创业板股票上市规则》的有关规定，担任上海润欣科技股份有限公司首次公开发行股票并在创业板上市的保荐机构。

具体负责保荐工作的人员姓名及职务

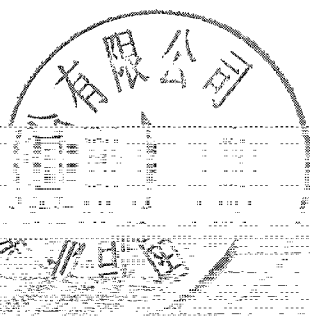
何如

1-13

法定代表人

何如

有限公司



国信证券股

2015 年 11 月 15 日

(“ ” “ ”)
(“ ” “ ” “ ”)

IC

IC

IC

1

IC

AVX/

IC

2

IC

3

IC

IC

IC

IC

172

39

75

17

7

5

5

25

UT

WiFi

NFC

Zigbee

IC

IP

IC

4

IC

IC

IC

IC

IC

IC

WiFi

xPON EOC

PLC WiFi

WiFi NFC

Zigbee

IC

IC

IC

IC

IC

AVX/

IC

IC

IC

IC

IC

IC

IC

	HDTV Ethernet				CATV V1.0[Loader] IP MB51 CPE
MoCA HFC -MoCA.	MoCA IP OFDM				HFC CPE
	WiFi				CPE
	MPEG1/2/4 MP4/AVI				
	Mobile WiFi				32bit_address_for_spi WiFi WAPI/ WiFi
	IP Switch		Q S G y + O x		Fovisio VLAN

HDTV

		%		%		%		%
--	--	---	--	---	--	---	--	---

	2015	1-6	2014	2013	2012

2012	2015	1-6		11,063.74	12,231.87
11,921.71		6,170.22	2013	2014	
	2.60%	-9.55%			

	2015	1-6	2014		2013	2012
		%				

WiFi

WiFi

2014

NFC

NFC

2

PON

EOC PLC

WiFi

WiFi

“ ”

PON EOC PLC

2013

4G

AP

	2015 1-6	2014	2013	2012
	51,238.92	101,061.00	99,604.66	94,123.38
	45,068.70	89,139.29	87,372.79	83,059.64
	6,170.22	11,921.71	12,231.87	11,063.74
%	12.04	11.80	12.28	11.75

2012 2013 2014 2015 1-6 11.75%
12.28% 11.80% 12.04%

IC

$$\ddot{W} > s$$

	2012	2013	2014
	19.84%	5.82%	1.46%

2012

IC

2012

IC

4.3% 2012

“ ”

IC

2012

IC

8,558.6

6.1%

2013

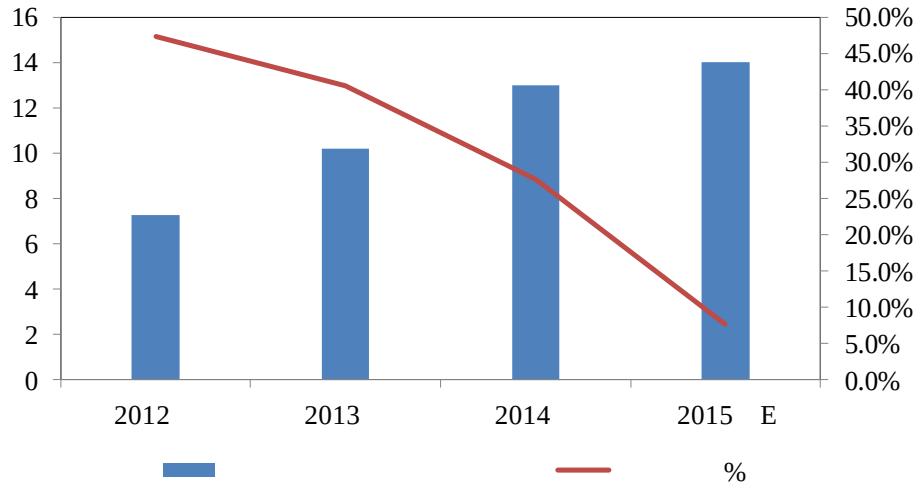
OEM

IC

POS

ATM

2012 2015



IDC

3G 2009 3G

3G 2011 3G

3G

2013 12 4G

4G 2013 4.23

64.1% 2014 3.89 8.04%

4G

IC

,

The diagram illustrates a network architecture with the following components and connections:

- IC** (Internet Cloud) is connected to **IDC** (Internet Data Center) and **2015**.
- IDC** is connected to **2015** and **WiFi**.
- 2015** is connected to **WiFi** and **4.6**.
- WiFi** is connected to **4.6** and **2**.
- 4.6** is connected to **2** and **PLC** (Power Line Communication).
- 2** is connected to **PLC**.
- PLC** is connected to **xDSL** (DSL over xDSL).
- xDSL** is connected to **xPON** (PON over xDSL).
- xPON** is connected to **EOC** (Ethernet over Coaxial).
- EOC** is connected to **3G**, **WiMAX**, and **WiFi**.
- 3G** is connected to **WiMAX**.
- WiMAX** is connected to **WiFi**.
- WiFi** is connected to **LTE** (Long Term Evolution).
- LTE** is connected to **WiFi**.

	xDSL	
	xPON	ONU
	EOC	EOC
	PLC	PLC
	WiFi	AP

2014	8M	20M
40.9%	10.4%	18.3 5.9

xDSL

xPON	EOC	PLC
------	-----	-----

xPON	EOC	PLC
------	-----	-----

A xPON

PON

BPON	Broadband PON	GPON	Gigabit PON	EPON	Ethernet PON
------	---------------	------	-------------	------	--------------

“

”

“

”

60%

20Mbps	4Mbps
--------	-------

100Mbps

“

”

2015

3.7

2

2

EPON/GPON

ONU

2

IC

B EOC

2009

2010

2010

2012

2013

2015

“ EPON+EOC ”

EOC

EOC

EOC

EOC

2010

2014

2013

2.29

EOC

EOC

2

EOC

2

C PLC

PLC

PLC

Cisco

2014

2019

10

2014

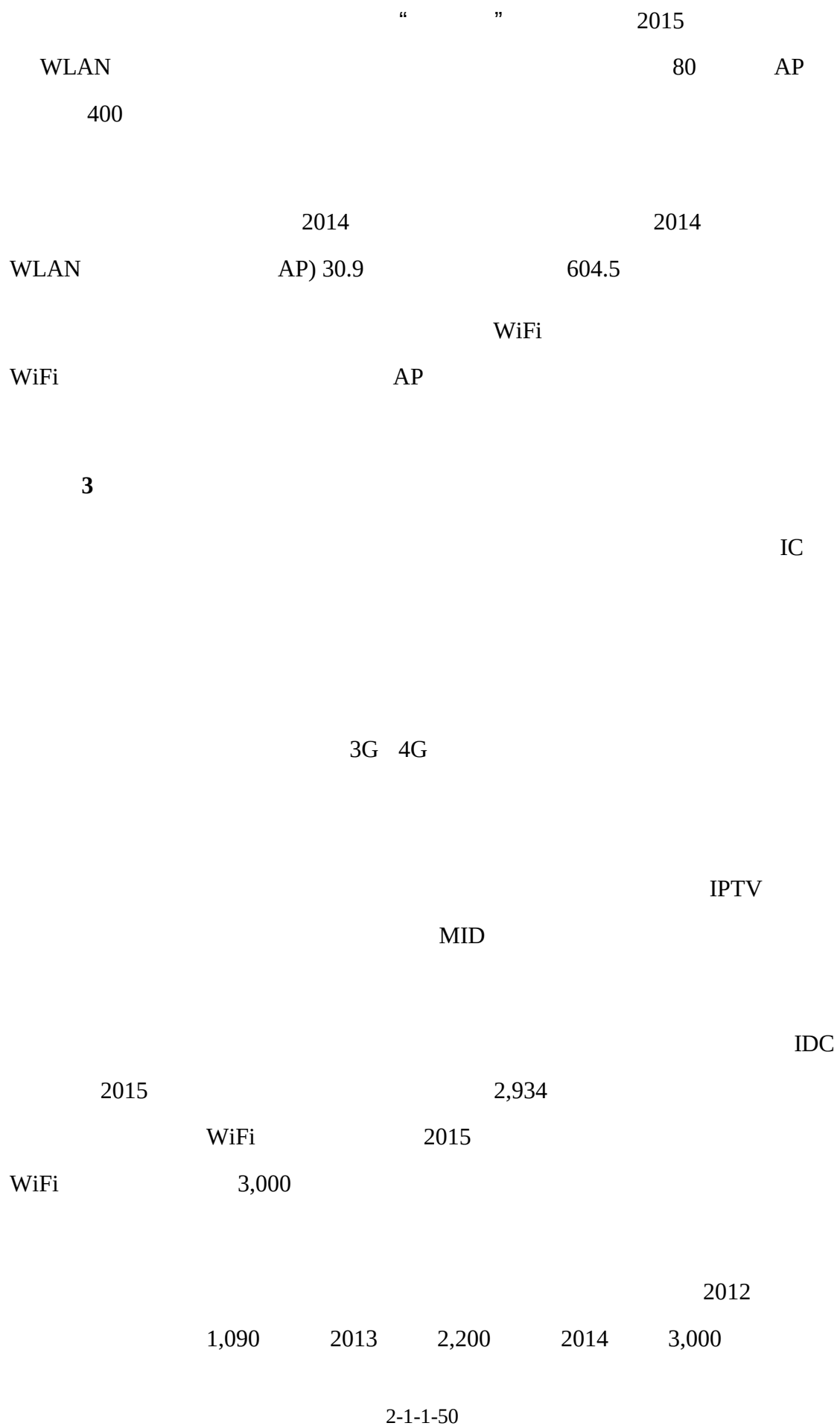
2014

62.9%

2009

WLAN

CBD



47

60%

16-32Bit

LED

MCU

3

2012

4

2016-2020

MCU

2

“ ”

“ ”

12,000

2,300

“ ”

1,000 1,000 800 5 3,600

MCU

3 LED

MCU

2011 11

5

2011 28

2012 10 1

2016

2007

LED

					IDC
2015			2012	7.25	14
	24.53%				
	3G	4G			3G 4G
			3G	4G	
“ ‘	’ 2015		” 2015	4G	60
4G	2		3G	4G	
2014			2014		12.86
	3G	4G			45.3% %üîÖ%üîª7.
	2013			4.23	

IC

$$3.5 \leq \leq 5$$

NFC

NFC

HTC

NFC

IHS iSuppli

2015

NFC

5.5

53.40%

NFC

2013

36%

2015

NFC

2

NFC

2015

2

WiFi

2G

3G

4G

3-5

1-2

IDC

2015

4.6

4

2014

18.4

3 “ ”

IC

WiFi

WiFi

WiFi

WiFi

WiFi

2015

4.6

WiFi

4.6

3

3-5

1

2

IC

3

IC

2

IC

IC

172

39

75

17

7

5

1

“

”

2

3

“

”



2014

1.87

IC

IC

IC

2 IC

IC

IC

IC

IC

IC

IC

IC

IC

IC

3 IC

IC

IC

IC

1 IC

IC

2

IC

IC

3

IC

IC

IC

IC

IC

IC

IC

IC

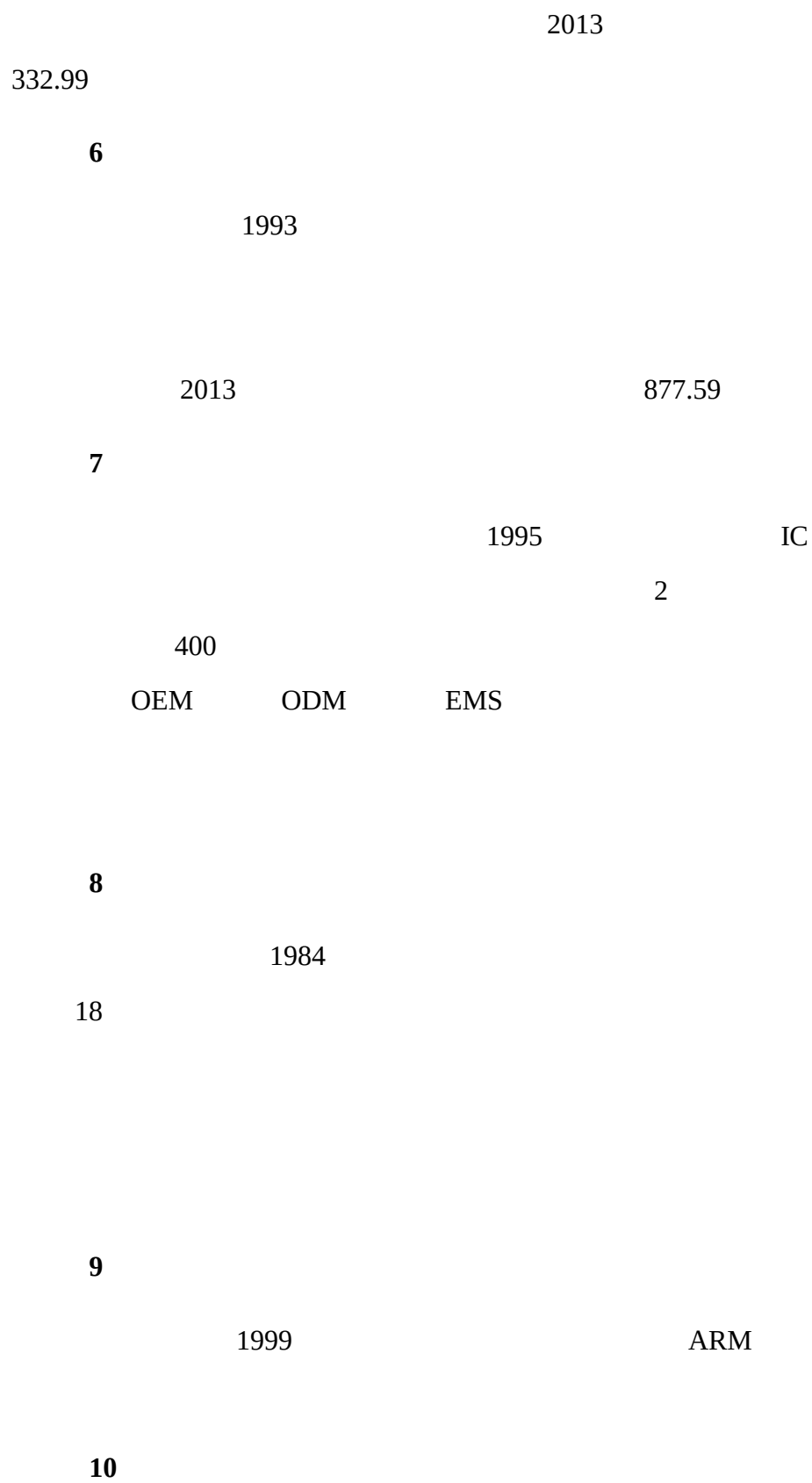
“

”

IC

1

1



2000

20

11

A

2014

6.31

2

	WiFi	
	IC PA PM AM/FM MCU	
	EPON GPON EOC PLC Ethernet PHY WiFi/BLUETOOTH/GPS PA	
	IC IC MCU RF	
	MCU (IP&E)	
		LED

1

IC

IC

IC

2012

2013

”

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IC

AVX/

IC

2012	2015	1-6	
55.66%	49.67%	49.34%	50.46%
	93.54%	93.78%	90.46%
			81.93%

IC

IC

3G

2014

4G

	2015	1-6	2014	2013	2012
		978.34	1,896.96	1,704.13	958.12
		1,289.76	2,890.61	2,640.45	2,441.78

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